Legal Requirements for Connecticut Food Businesses

Jerome N. Frank Legal Services
Organization (LSO)
Ludwig Center for Community & Economic
Development
March 3, 2020





- Free legal assistance for eligible farmers, food entrepreneurs, and food related organizations in MA, ME, RI, CT, and VT
- Volunteer attorneys can help with business formation, real estate transactions, trademark, contracts, and more
- New Resource Library with easy-to-use legal guides on our website

1-844-LAW-GROW www.legalfoodhub.org

Quick Introduction

- Our team
 - \circ Bessie
 - o Paul
 - o Emilee
 - o Anika
- You do not need to memorize this information today!
- Please ask us any questions you have.
- We will connect you with resources that can provide you with legal support.
 - Legal Food Hub (pro bono legal network for food businesses, https://www.legalfoodhub.org/)

What we'll talk about today

- Business creation
- 2 Food license requirements
- 3 Employment and immigration status rules
- 4 Help and resources

Next Session: Food safety laws/regulations and business insurance

- 1 Business creation
- 2 Food license requirements
- 3 Employment and immigration status rules
- 4 Help and resources

Why should you create a business?

- To keep personal and business matters separate.
- With a business, you are not liable for accidents.
 - You will still be responsible for any loans, contracts, or any other agreements you enter.



Source: Network Connecticut



Source: CitySeed

What kind of business should you create?

Sole Proprietorship

- o What? Single person owning a business that is not a separate entity
- o Why? Easy to set up, but you will be personally responsible for accidents

• Limited Liability Company (LLC)

- o What? A "pass-through" entity owned by one or many people (members)
- o Why? Limited liability, tax flexibility, fewer requirements than corporations

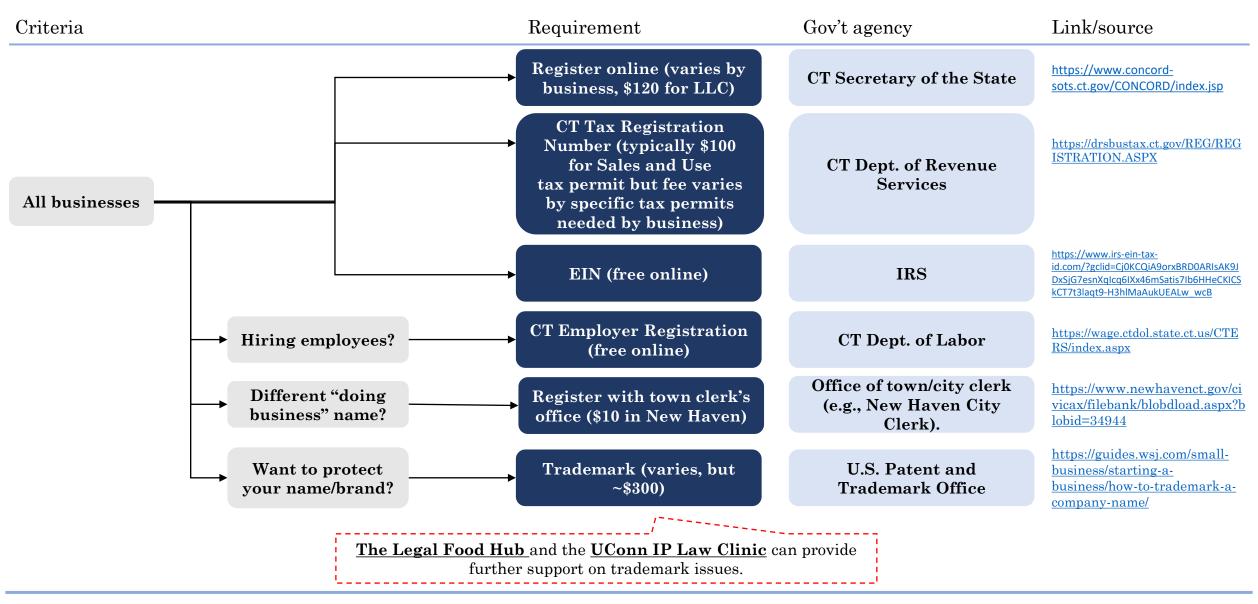
Worker Cooperative

- o What? A business entity owned by its workers, in which each worker typically has one vote and shares in the profits
- o Why? Builds in democratic control but this could mean less control for founders, can be difficult to attract capital

There are other options (e.g., corporation), but we are highlighting the ones that work well for small businesses.

March 3, 2020

Business registration



Ongoing requirements for businesses

Federal income taxes

- o Jan. 31 deadline to issue W-2's/1099's to employees/independent contractors
- o Mar. 15 deadline for LLCs to file Form 1065 see next slide for more info
- o Apr. 15 deadline for personal tax returns (sole proprietors, LLC members pay tax on personal returns)

State income taxes

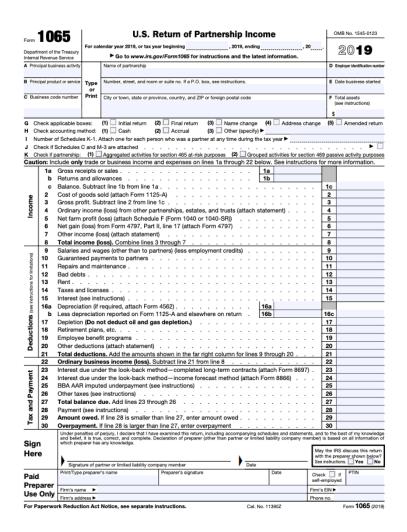
■ Connecticut—Apr. 15 for personal returns (LLCs, sole proprietors) and May 15 for corporations.

State annual report

 All business in Connecticut (except sole proprietorships) must file an annual report with the Connecticut Secretary of the State (online, \$80 for LLCs starting in 2020)

Sources: Corporate Business Tax, CT. Dept. of Revenue Services: https://portal.ct.gov/DRS/Corporation-Tax/Corporation-Welcome-Page#WhenDue; When Are Business Taxes Due?, Intuit: https://portal.ct.gov/sots/commercial-Recording/Annual-Report-page/Annual-Report-Page

Form 1065 – only for LLCs



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Form 1065 is an extensive form that requires you to report all of your business income, general expenses, and more for tax purposes. The form can be found here:

https://www.irs.gov/pub/irs-pdf/f1065.pdf.

It would probably be best to have a Certified Public Accountant or some other tax preparer do this for you.

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What are food business licenses?

- A <u>license</u> is a <u>required permit</u> that gives authority to own or use something, do a particular thing, or carry on a trade.
- Licenses are used by different agencies to regulate and monitor business activity and to protect consumers.
- You need licenses to comply with local, state, and federal laws.
 - We are discussing requirements for Connecticut and New Haven today.



CT Driver's License



SAMPLE FOOD PERMIT: New Haven's permit will likely look different.

Sources of rules



Washington D.C.



Hartford, CT



New Haven, CT

- Federal Government Regulates <u>businesses that</u> <u>manufacture and sell food products</u> through the FDA and USDA. The IRS oversees tax compliance.
- State Government Connecticut regulates <u>businesses that</u> <u>manufacture and sell food products</u> through the Department of Consumer Protection, Department of Public Health, and Office of the Secretary of the State (general business regulations).
- Local Government City departments regulate <u>food</u> <u>establishments (catering, food trucks, restaurants)</u>. In New Haven, this is through the Bureau of Environmental Health (within the New Haven Health Department) and the Office of Building & Inspection Enforcement.

Some vocabulary to get started

Food product

Any food, when sold.

Food establishment

You provide food directly to the consumer via restaurant, caterer, food truck, etc.

Retail

You sell your product directly to the consumer.

Wholesale

You sell your product to someone else (e.g., a restaurant or grocery store) who sells the product to consumers.



Source: New Haven Register



Source: New Haven Register



Source: New Haven Register

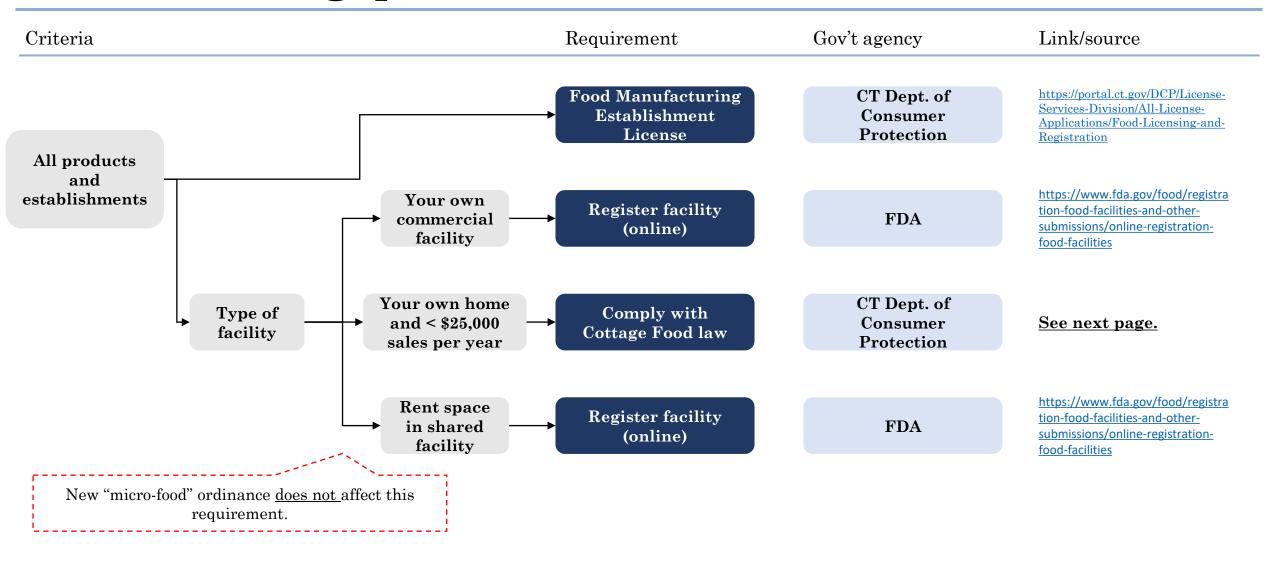


Source: New York Times

- a Requirements for <u>all</u> food products and establishments
- **b** Additional requirements for food establishments

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Food licensing: products and establishments



If you cook at home (1/3)

- Cottage food law allows for direct sale of some non-perishable foods made in your private home kitchen. To be eligible, you must
 - o use your private home kitchen, with no commercial equipment.
 - o sell food <u>directly to consumers</u> (not through a wholesaler, supermarket, or broker).
 - o have yearly gross (total) sales of no more than \$25,000.
 - o make certain kinds of food (<u>can produce</u> breads, certain types of cakes, candies, dried fruits; <u>cannot produce</u> cooked vegetable products, meat/poultry).
 - o label your food,
- You must still comply with <u>all other</u> relevant regulations (e.g., Qualified Food Operator, etc.).

Sources: Cottage Food in Connecticut, CT Dept. of Consumer Protection: https://portal.ct.gov/-/media/DCP/News-Releases-from-the-Department-of-Consumer-Protection/COTTAGE FOOD MANUAL.pdf?la=en; Cottage Food Operator, CT Dept. of Consumer Protection: https://portal.ct.gov/DCP/Food-and-Standards-Division/Cottage-Food/Cotta

If you cook at home (2/3)

- The Connecticut Cottage Food Manual is a great resource for questions about inspection, labeling, and food products.
- It is important to note that you must meet your city's zoning laws to make food in your home. To make sure you are following the laws, you can request a **verification of compliance** from your city's zoning department.

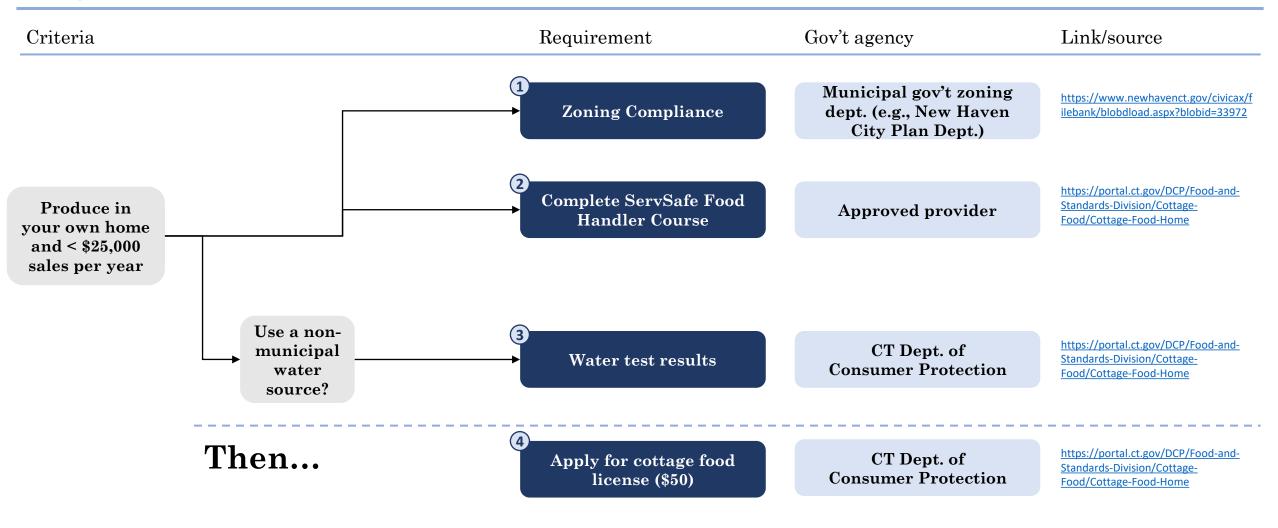
Will I need to meet local zoning or other laws?

Yes. Cottage food operators should contact their municipal government to determine if there are local regulations that will impact their business.



Sources: Cottage Food in Connecticut, CT Dept. of Consumer Protection: https://portal.ct.gov/-/media/DCP/News-Releases-from-the-Department-of-Consumer-Protection/COTTAGE_FOOD_MANUAL.pdf?la=en; Request for Letter of Zoning Compliance, New Haven City Plan Dept.: https://www.newhavenct.gov/civicax/filebank/blobdload.aspx?blobid=33972.

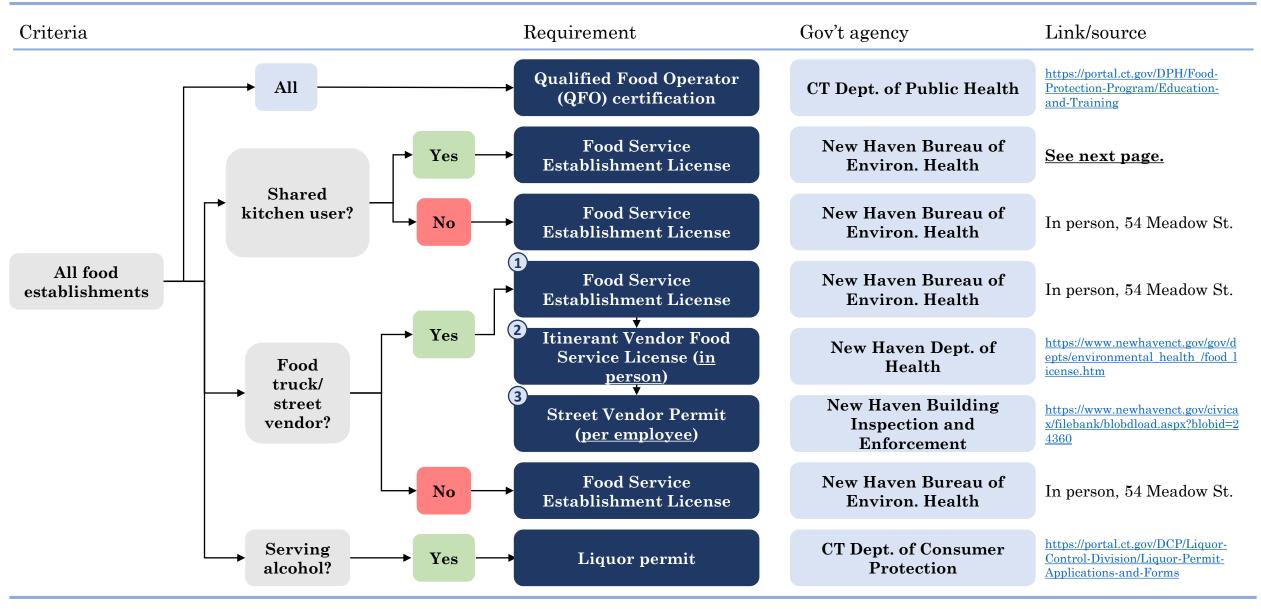
If you cook at home (3/3)



Sources: Cottage Food in Connecticut, CT Dept. of Consumer Protection: https://portal.ct.gov/-/media/DCP/News-Releases-from-the-Department-of-Consumer-Protection/COTTAGE FOOD MANUAL.pdf?la=en; Cottage Food Operator, CT Dept. of Consumer Protection: <a href="https://portal.ct.gov/DCP/Food-and-Standards-Division/Cottage-Food/

- a Requirements for <u>all</u> food products and establishments
- **b** Additional requirements for food establishments

Food licensing – establishments



Micro-food ordinance

This ordinance simplifies the Food Service Establishment License process for businesses that use a shared kitchen. It also decreases fees for businesses that use a shared kitchen AND make less than \$250,000 in total sales.

- 1. Retrieve a Food Service Establishment License (in person, 54 Meadow Street, 9th Floor, New Haven, CT 06519).
- 2. Work with your shared kitchen to retrieve the following information:
- Date of Zoning and Building Department clearance
- Date and proof of most recent passed fire inspection (within past 12 months)
- Date and proof of most recent Water Pollution Control Authority inspection (within past 6 months)
- 3. Submit your completed Food Service Establishment License application (in person, same location as pick-up). Be sure to include all of the right dates and certifications at the end of the application!

Sources: New Haven Municipal Code Title III Chapter 14, Art. II, Sec. 14-1.1 & Sec 14-13.

Licensing steps under micro-food ordinance

A few notes on the process. . .

- The Department of Health wants to make sure that your shared kitchen is completely up to date on their inspections, so they don't have to re-inspect them!
 - Zoning & Building Clearance
 - Most recent Fire Marshal inspection (must be within 12 months)
 - Most recent Water Pollution Control Authority inspection (must be within 6 months)
- Some acceptable forms of proof a copy of a logbook, a copy of a certification document, etc.
- To apply for your Food Service Establishment license, you will need to pay an ONE-TIME application fee of \$100.
- If your application is accepted, you will need to pay a license fee.
 - If you make \$250,000 or more in total sales, you will pay a license fee of \$150 (if your floor area is less than 1,500 sq feet).
 - If you make less than \$250,000 in total sales, you will pay a reduced license fee of \$75, discounted depending on what month you are approved.
- Your license will be good until April 30th of the following year, then you must renew!

Sources: New Haven Municipal Code Title III Chapter 14, Art. II, Sec. 14-1.1 & Sec 14-13.

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Employer immigration status

- It is not illegal for undocumented immigrants to own businesses
- Licensing forms do not require employers to disclose their status
- However, forms ask for personal information, including either a Social Security Number (SSN) or an Individual Tax Identification Number (ITIN)
 - o Undocumented immigrants can receive an ITIN by filing form W-7 with the IRS (if you are undocumented and pay taxes, you already have one!)

Form W-7 (Rev. August 2019) Department of the Treas	Taxpayer I ► For use by individuals who	are not U.S. citiz	on Number ens or permanent r	residents.	OMB No. 1545-0074		
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Foreign (non- U.S.) Address (see instructions)	Street address, apartment number, or rural route number. Don't use a P.O. box number. City or town, state or province, and country. Include postal code where appropriate.						
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Use ONLY	Name and title (type or print)	Name of co	mpany E	IN	PTIN		

Sources: Tackling the Law, Together: A Legal Guide to Cooperatives Generally and in Massachusetts, Harvard Transactional Law Clinics (Fall 2015), http://clinics.law.harvard.edu/tlc/files/2015/12/Tackling-the-Law-Together-Legal-Guide-to-Worker-Co-Ops-FINAL1.pdf; A Legal Overview of Business Ownership for Immigrant Entrepreneurs in Massachusetts, Harvard Transactional Law Clinics (Spring 2015), http://clinics.law.harvard.edu/tlc/files/2015/09/TLC-Immigrant-Entrepreneurs-Overview.pdf.

Employee immigration status (1/3)

• <u>Employees</u> must be authorized to work in the United States. As an employer, you must verify this.

o Permanent residents with green cards (Form I-551) are authorized. Others

must apply (Form I-765).



U.S. Green Card¹

- (1) <u>https://www.uscis.gov/i-9-central/temporary-i-551-stamps-and-mrivs</u>
- (2) https://travel.state.gov/content/travel/en/passports.html
- (3) https://www.uscis.gov/i-765



U.S. Passport²

	Authorization/Extension					
	Valid From		Fee Stamp			Action Block
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Form I-765³

Employee immigration status (2/3)

- <u>Independent contractors'</u> immigration status does not need to be verified, but an employer cannot engage an independent contractor they <u>know</u> is not authorized.²
- <u>Employee vs. independent contractor</u> an individualized inquiry (no sure answers). Basic examples: employee (a server in your restaurant), independent contractor (accountant who bills you for certain tasks).
 - o Note: states have *their own* criteria for independent contractors, which determine whether you must pay minimum wage, overtime, insurance benefits, tax withholdings, etc.³

Sources: (1) Aliens and Nationality, 8 C.F.R. § 274a.1(f) (2014); USA v. Lorenzo Robles, 2 OCAHO 309, 1991 WL 531738 (Mar. 29 1991) (Mar. 29, 1991); (2) 8 U.S.C. §§ 1324a(a)(4) (2012). (3) Connecticut Dept. of Labor, "Worker/Employee Misclassification FAQs: https://www.ctdol.state.ct.us/wgwkstnd/JEC/JEC-FAQs.htm See generally, Tackling the Law, Together: A Legal Guide to Cooperatives Generally and in Massachusetts, Harvard Transactional Law Clinics (Fall 2015), http://clinics.law.harvard.edu/tlc/files/2015/12/Tackling-the-Law-Together-Legal-Guide-to-Worker-Co-Ops-FINAL1.pdf; A Legal Overview of Business Ownership for Immigrant Entrepreneurs in Massachusetts, Harvard Transactional Law Clinics (Spring 2015), https://clinics.law.harvard.edu/tlc/files/2015/09/TLC-Immigrant-Entrepreneurs-Overview.pdf.

Employee immigration status (3/3)

- Worker-owners (in LLC or cooperative) do not need to complete Form I-9.1
- <u>However, employee vs. worker-owner</u> is another individualized inquiry (no sure answers).
 - o Office of the Chief Administrative Hearing Officer (OCAHO) considers the degree of control, profit/loss sharing, and general responsibility the worker has.
 - o <u>Legal entity does not matter</u> workers can be classified as worker-owners in a worker cooperative, LLC, or corporation. Having an ownership stake (e.g., LLC member) may not preclude a finding that a worker is an employee.

Sources: (1) United States v. Speedy Gonzalez Construction, Inc., 11 OCAHO 1228, 2014 WL 5419578 (Sept. 19, 2014); Tackling the Law, Together: A Legal Guide to Cooperatives Generally and in Massachusetts, Harvard Transactional Law Clinics (Fall 2015), http://clinics.law.harvard.edu/tlc/files/2015/12/Tackling-the-Law-Together-Legal-Guide-to-Worker-Co-Ops-FINAL1.pdf; A Legal Overview of Business Ownership for Immigrant Entrepreneurs in Massachusetts, Harvard Transactional Law Clinics (Spring 2015), http://clinics.law.harvard.edu/tlc/files/2015/09/TLC-Immigrant-Entrepreneurs-Overview.pdf.

- 1 Business creation
- 2 Food license requirements
- 3 Employment and immigration status rules
- 4 Help and resources

Checklist – food truck

Done?	Requirement	Gov't agency	Link/source			
	Register online (varies by business, \$120 for LLCs)	CT Secretary of the State	https://www.concord-sots.ct.gov/CONCORD/index.jsp			
	CT Tax Registration Number (typically \$100 for Sales and Use tax permit but fee varies by specific tax permits needed by business)	CT Dept. of Revenue Services	https://drsbustax.ct.gov/REG/REGISTRATION.ASPX			
	Apply for an EIN (free online)	IRS	$\frac{https://www.irs-ein-tax-id.com/?gclid=Cj0KCQiA9orxBRD0ARIsAK9JDxSjG7esnXqIcq6IXx46mSatis7Ib6HHeCKICSkCT7t3laqt9-H3hlMaAukUEALw_wcB}{}$			
	CT Employer Registration (free online)	CT Dept. of Labor	https://wage.ctdol.state.ct.us/CTERS/index.aspx			
	Qualified Food Operator (QFO) certification	CT Dept. of Public Health	https://portal.ct.gov/DPH/Food-Protection-Program/Education-and-Training			
	Food Service Establishment License	New Haven Bureau of Environ. Health	In person, 54 Meadow St.			
	Food Manufacturing Establishment License	CT Dept. of Consumer Protection	$\frac{https://portal.ct.gov/DCP/License-Services-Division/All-License-Applications/Food-Licensing-and-Registration}{Registration}$			
	Register facility (online)	FDA	https://www.fda.gov/food/registration-food-facilities-and-other-submissions/online-registration-food-facilities			
	Itinerant Vendor Food Service License (<u>in person</u>)	New Haven Dept. of Health	https://www.newhavenct.gov/gov/depts/environmental_health_/food_license.htm			
	Street Vendor Permit	New Haven Building Inspection and Enforcement	https://www.newhavenct.gov/civicax/filebank/blobdload.aspx?blobid=24360			
Please note that this means anyone who helps you sell goods must also have a Street Vendor Permit (costs \$200).						
	Application/waiting list for special vending area	New Haven Building Inspection and Enforcement	https://www.newhavenct.gov/gov/depts/building/permit.htm			

Checklist – catering business using shared facility

Done?	Requirement	Gov't agency	Link/source			
	Register online (varies by business, \$120 for LLCs)	CT Secretary of the State	https://www.concord-sots.ct.gov/CONCORD/index.jsp			
	CT Tax Registration Number (typically \$100 for Sales & Use tax permit but fee varies by specific tax permits needed by business)	CT Dept. of Revenue Services	https://drsbustax.ct.gov/REG/REGISTRATION.ASPX			
	Apply for an EIN (free online)	IRS	$https://www.irs-ein-tax-id.com/?gclid=Cj0KCQiA9orxBRD0ARIsAK9JDxSjG7esnXqIcq6IXx46mSatis7Ib6HHeCKICSkCT7t3laqt9-H3hlMaAukUEALw_wcB$			
	CT Employer Registration (free online)	CT Dept. of Labor	https://wage.ctdol.state.ct.us/CTERS/index.aspx			
	Qualified Food Operator (QFO) certification	CT Dept. of Public Health	$\underline{https://portal.ct.gov/DPH/Food-Protection-Program/Education-and-Training}$			
	Food Service Establishment License	New Haven Bureau of Environ. Health	In person, 54 Meadow St.			
	"Micro-food" ordinance sets up a faster process for shared kitchen users and lower fees for shared kitchen users < \$250,000 in sales.					
	Food Manufacturing Establishment License	CT Dept. of Consumer Protection	$\underline{https://portal.ct.gov/DCP/License-Services-Division/All-License-Applications/Food-Licensing-and-Registration}$			
	Register facility (online)	FDA	$\underline{https://www.fda.gov/food/registration-food-facilities-and-other-submissions/online-registration-food-facilities}$			

Checklist – wholesale product in shared kitchen

Done?	Requirement	Gov't agency	Link/source
	Register online (varies by business, \$120 for LLC)	CT Secretary of the State	https://www.concord-sots.ct.gov/CONCORD/index.jsp
	CT Tax Registration Number (typically \$100 for Sales & Use tax permit but fee varies by specific tax permits needed by business)	CT Dept. of Revenue Services	https://drsbustax.ct.gov/REG/REGISTRATION.ASPX
	Apply for an EIN (free online)	IRS	$\frac{https://www.irs-ein-tax-}{id.com/?gclid=Cj0KCQiA9orxBRD0ARIsAK9JDxSjG7esnXqIcq6IXx46mSatis7Ib6HHeCKICSkC} \\ T7t3laqt9-H3hlMaAukUEALw_wcB$
	CT Employer Registration (free online)	CT Dept. of Labor	https://wage.ctdol.state.ct.us/CTERS/index.aspx
	Food Manufacturing Establishment License	CT Dept. of Consumer Protection	$\underline{https://portal.ct.gov/DCP/License-Services-Division/All-License-Applications/Food-Licensing-and-Registration}$
	Register facility (online)	FDA	$\underline{https://www.fda.gov/food/registration-food-facilities-and-other-submissions/online-registration-food-facilities}$

Resources

- New Haven Health Department
 - o Roslyn Hamilton, Senior Sanitarian: <u>rhamilto@newhavenct.gov</u>; 203-946-8175
 - o CitySeed's contact is Brian Wnek: 203-946-6760
- New Haven Office of Building Inspection & Enforcement: https://www.newhavenct.gov/gov/depts/building/default.htm
- Starting a Food-Based Business, CT Dept. of Consumer Protection:

 o http://www.portal.ct.gov/DCP/Businesses/Starting-a-Food-Based-Business
- AdvanceCT (formerly CT Economic Resource Center): https://www.advancect.org/
- UConn IP & Entrepreneurship Law Clinic: https://www.law.uconn.edu/academics/clinics-experiential-learning/intellectual-property-entrepreneurship-law-clinic#

Resources

- How to Start a Food Business, FDA: https://www.fda.gov/food/food-industry/how-start-food-business
- Current CT food code sections, CT Dept. of Publish Health—Food Protection: https://portal.ct.gov/DPH/Food-Protection-Program/Regulations
 - o CT will be adopting the FDA's 2017 Food Code "soon" (timeline unclear as of Jan. 2020): https://www.fda.gov/food/fda-food-code/food-code-2017

Forms

- Business Services Division Online Filing System, CT Secretary of the State: https://www.concord-sots.ct.gov/CONCORD/index.jsp
- Trade Names (D/B/A or Sole Proprietorship), CT Secretary of the State: https://portal.ct.gov/SOTS/Commercial-Recording/Tradename
 - CT town clerks information:
 http://www.ctclerks.com/content/5645/5649/default.aspx
 - o New Haven Trade Name Certificate: https://www.newhavenct.gov/civicax/filebank/blobdload.aspx?blobid=34944
- How to Register a Trademark for a Company Name, Wall Street Journal, https://guides.wsj.com/small-business/starting-a-business/how-to-trademark-a-company-name/
- IRS EIN Tax ID Number Online Application, IRS: https://www.irs-ein-tax-id.com/?gclid=Cj0KCQiA9orxBRD0ARIsAK9JDxSjG7esnXqIcq6IXx46mSatis7Ib6HHeCKICSkCT7t3laqt9-H3hlMaAukUEALw_wcB

Forms

- Annual Report, CT Secretary of the State:
 https://portal.ct.gov/SOTS/Commercial-Recording/Annual-Report-page/Annual-Report-Page
- Applying for a Sales Tax Permit (Resale Number), CT Dept. of Revenue Services: https://portal.ct.gov/DRS/Sales-Tax/Applying-for-a-Sales-Tax-Permit-Resale-Number
- Food Licensing and Registration, CT Dept. of Consumer Protection: https://portal.ct.gov/DCP/License-Services-Division/All-License-Applications/Food-Licensing-and-Registration
- Street Vendor Permit, City of New Haven Building Dept:

 o https://www.newhavenct.gov/civicax/filebank/blobdload.aspx?blobid=24360
- Online Registration of Food Facilities, FDA: https://www.fda.gov/food/registration-food-facilities-and-other-submissions/online-registration-food-facilities

Forms

- Qualified Food Operator Education and Training, CT Dept. of Public Health: https://portal.ct.gov/DPH/Food-Protection-Program/Education-and-Training
- Liquor Permit Applications, CT Dept. of Consumer Protection: https://portal.ct.gov/DCP/Liquor-Control-Division/Liquor-Permit-Applications-and-Forms
- Request for Zoning Approval, New Haven City Plan Dept.: https://www.newhavenct.gov/civicax/filebank/blobdload.aspx?blobid=33972
- Cottage Food in Connecticut, CT Dept. of Consumer Protection: https://portal.ct.gov/-/media/DCP/News-Releases-from-the-Department-of-Consumer-Protection/COTTAGE_FOOD_MANUAL.pdf?la=en
- Cottage Food Operator, CT Dept. of Consumer Protection: https://portal.ct.gov/DCP/Food-and-Standards-Division/Cottage-Food/Cottage-Food-Home
 - o Includes food safety training and water lab testing information